

MAIL TO:  
Office of the Attorney General  
Registry of Charitable Trusts  
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<http://caag.state.ca.us/charities/>

## COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

### 2000 ANNUAL FINANCIAL REPORT

(California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12596.1 (Recently enacted).

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

CF Number 791  
Contract Communications, Inc. d/b/a Charity  
Resources America  
3630 South Plaza Trail

Address of Commercial Fundraiser

Virginia Beach VA 23452

City, State, and ZIP Code of Commercial Fundraiser

business-to-business held (on) (from) 1/1/2002

telemarketing Type of Activity

Name and Address of Charitable Organization or Charitable Purposes:

CT No. 1160913 F.E.I.N. No. 38-3450819  
The Little Heroes Foundation

Name of Charity

645 Greentree Lane

Address of Charity

Ada MI 49301

City, State, and ZIP Code of Charity

to 12/31/2002

(Date or dates must be shown)

1. REVENUE
- A. Cash contributions
  - B. Entertainment sales or admission charges
  - C. Sales from products
  - D. Advertisement sales
  - E. Membership fees
  - F. Other sources: (Specify)
    - a. \_\_\_\_\_
    - b. \_\_\_\_\_
    - c. \_\_\_\_\_
    - d. \_\_\_\_\_

G. TOTAL REVENUE

317,984 A.  
\_\_\_\_ B.  
\_\_\_\_ C.  
\_\_\_\_ D.  
\_\_\_\_ E.  
\_\_\_\_ Fa.  
\_\_\_\_ Fb.  
\_\_\_\_ Fc.  
\_\_\_\_ Fd.

317,984

2. EXPENSES
- A. Fees or commissions
  - B. Salaries + taxes
  - C. ~~Payroll taxes~~ Net income
  - D. ~~Employee benefits~~ Sales promotions
  - E. ~~Cost of merchandise for resale~~ Sales leads
  - F. Cost of entertainment
  - G. Postage
  - H. Advertising
  - I. Telephone
  - J. Rental of equipment - of f. supplies + repairs
  - K. Facilities charge - Rent
  - L. ~~Permits~~ Cell. + Caging Services
  - M. Other expenses: (Specify)
    - a. Health + Dental
    - b. Legal - acct.
    - c. misc exp.
    - d. \_\_\_\_\_

N. TOTAL EXPENSES

138,641 A.  
42,928 B.  
2,862 C.  
5,406 D.  
2,226 E.  
9,540 F.  
2,226 G.  
8,904 H.  
8,109 I.  
17,807 J.  
13,991 K.  
14,307 L.  
3,498 Ma.  
9381 Mb.  
\_\_\_\_ Mc.  
\_\_\_\_ Md.

279,826

3. Distribution or net to charitable organization or charitable purposes

4. (a) Is any officer, director, partner or owner of the Commercial Fundraiser in any way affiliated with or control, directly or indirectly, the charitable organization for which the Commercial Fundraiser has contracted to solicit?

☐ Yes ☒ No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fundraiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization

(b) For each affiliation identified in 4(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, the report is true and complete.

Signature or authorized officer (Commercial Fundraiser)

Printed Name

Title

Date

Charitable organization for verifying the distribution.

Printed Name

Title

Date

Printed Name

Title

Date

402277

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Attorney General's  
Registry of Charitable Trusts

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01/01/02 TO 12/31/02

ITEMS	Dollar Amt.
Collected Sales	\$ 317,984
Other Credit	
<b>Total Income</b>	<b>\$ 317,984</b>
Royalties	\$ 38,158
Mag. Printing	
Mag. Postage	
Other Payment	
<b>Subtotal</b>	<b>\$ 38,158</b>
T & E	\$ 2,226
State Fees/Bonds	
Mailbox Fees	
Federal Express	\$ 636
Sales Leads	\$ 5,406
Sales Promotion	\$ 2,862
Telephone	\$ 8,904
Pay/FICA-Sales	\$ 85,220
Pay/FICA-Admin	\$ 53,421
Health/Dental	\$ 14,309
Postage-Billing	\$ 8,904
Office Equip/Repair	\$ 2,385
Office Supplies	\$ 5,724
Rent	\$ 17,807
Advertising	\$ 2,226
Coll. & Cage Service	\$ 13,991
Legal & Accounting	\$ 3,498
Misc. Expenses	\$ 9,381
<b>Total Expenses</b>	<b>\$ 275,056</b>
<b>Net Income (Loss)</b>	<b>\$ 42,928</b>

275,056  
 - 38,156  
 + 42,928  
 279,828